



## Quick Guide to Buying a Bemer Therapy Device

It can be tricky to know exactly where to go to buy your Bemer and get it safely shipped to the right address. Below are some guidelines to help you take the right steps based on what you want to do. There are four different scenarios for purchasing a Bemer.

Please note that because this is an expensive item, Bemer requires a signature upon delivery. The name on the shipping address **must be** the person who signs for it. Double and triple check the address and check everything and then make sure that person is there when it arrives. A single wrong number or zip can mess you up and UPS will not leave it.

### **Buying a Bemer only—without becoming a distributor.**

1. Go to [manykites.bemergroup.com](http://manykites.bemergroup.com) or the website of the person you have chosen as a sponsor.
2. Scroll down a bit till you see “Visit our online store” link
3. Click on link. Choose your Bemer and any extras that you want and follow the order process.

### **Buying a Bemer AND becoming a distributor – simultaneously**

*A very important note: This is the only link where you can become an Independent Bemer Distributor (IBD) at the same time that you buy your Bemer. It is important to purchase your first Bemer here so you get credit for this qualifying purchase. We have had challenges when new distributors click on the earlier buy link and don't sign up at the same time. You don't want to do this!*

1. Go to [manykites.bemergroup.com](http://manykites.bemergroup.com) (or the website of your sponsor) front page
2. Scroll down to the very very bottom of the page near the footer
3. Click on the link “Becoming a Bemer Distributor”
4. You will be asked to provide your social security number of an EIN number for your business.
5. You will also need a routing number so Bemer knows where to deposit your commission checks.
6. Follow the instructions—watching the video and reading the terms—and then click agree.
7. When you get to the page where you order your Bemer, you should click on “Gold Set” which includes a Bemer Pro Set and your distributorship.
8. Put a number '1' in the Gold Set box, click the shopping cart right next to your number, and then go to the left hand side of the page and click the **word** “Shopping Cart.” That will refresh the page and the total

amount of your order should appear there. You can order additional items at the same time. NOTE: It can be confusing because the number disappears from the right hand box so make sure that the total matches what you have ordered.

9. Now click “Order” and fill out the forms for payment, and shipping. Double check all of your numbers. You can use up to four credit cards to pay for your Bemer. Be aware that the sales tax for your location will automatically be added to the total amount.

### **Buying a Bemer AFTER you have already become a distributor (IBD)**

You can sign up to become a distributor without first purchasing your Bemer. This requires a different process because you already have a website and access to the Backoffice. Your first purchase will now happen on **your** website and **not** on your sponsor's website.

1. Go to your Backoffice
2. Click on the Business Tab (far right).
3. Click on the link Bemer.net and you will be redirected to Bemer.net
4. Go to the menu at the top and find the tab for Web Shop
5. Click on Web shop and chose the items you wish to buy.

*Note: The price for the Bemer will be full price because this is your first purchase and there is no commission for your first purchase.*

### **Buying your own Bemer—after having sold a Bemer to someone else**

When you have already become an IBD – and sold a Bemer to someone else – that first sales counts as your first sale, and gives you points towards become an IBDJ.

The process is the same as above. You will go to your own Backoffice, click on Business, click on Bemer.net, and click on webshop.

However this time—since the first Bemer has been purchased—the price will be discounted by 17%. This is the equivalent of getting your first commission.

Please let us know if this guide is helpful and/or if you have any suggestions on how to make it even clearer.

*Final Note: If you are selling a Bemer to a nonprofit organization (a 501c3) there is an added step that requires forms to be sent prior to purchase so they will not be charged sales tax. The form is available in your Backoffice or ask Milt Lee for help.*